

Local Business You Can Trust

- Photocopiers, Printers & Scanning Solutions
- Cloud Print & IT Services
- Managed Print Services

AIS
ADVANCED IMAGING SYSTEMS

Filwood Green Business Park, 1 Filwood Park Lane,
Bristol, BS4 1ET

T: 0117 9828040

www.aisys.co.uk sales@aisys.co.uk

FAO Cathy Martyn
Wroughton Parish Council
Ellendune Community Centre
Wroughton
Swindon
SN4 9LW

18th September 2024

Dear Cathy

Upgrade for Wroughton Parish Council

Please find attached details for the replacement of your current equipment. The proposed machine will provide **savings of over £110.00 per quarter** compared to your current spend.

In addition to this **Cost Saving**, the latest machines are Carbon Neutral, more energy efficient consuming less power, potentially leading to significant savings on your electricity bill and provide Enhanced Security Features as standard.

Advanced Imaging is a local company with over forty years' experience in the copier, printer and scanning industry. We are committed to supplying sustainable solutions with customer satisfaction our priority.

I trust the enclosed meets with your approval, however, should you have any further enquiries, please do not hesitate to contact me.

Yours sincerely



Alison Young
Account Manager
a.young@aisys.co.uk
Tel 07538 251261



Registered Office:
707 Delta Business Park, Swindon, SN5 7XS
in England & Wales Company no: 05775326

Director S. A. Lennon

Northampton Office:
Burlington House, 369 Wellingborough
Road, Northampton, NN1 4EU

T: 01604 624976

Swindon Office:
707/708 Delta Business Park,
Swindon, Wilts, SN5 7XS

T: 01793 520988

New Carbon Neutral Kyocera TASKalfa 2554ci Colour Digital Print System



- 25 pages per minute colour and mono print speed
- Dual Scan Document Feeder for faster processing and eliminates mis-feeds
- 1,000 Sheet Finisher
- 2 x 500 Sheet Cassette and Cabinet
- NEW User Interface – True tablet Look and Feel
- Easy and intuitive access to Device Systems
- Enhanced Security Features for GDPR Compliance
- A fully networked print solution

Financial Costs

5 Year lease rental

£315.00 Per Quarter

Service Charges

Colour cost per copy:

3.9 pence

Mono cost per copy:

.39 pence

Cost per copy includes all call outs, parts, toner and labour

**This proposal is valid for 30 days and all prices are exclusive of VAT and delivery*

To find out more about Kyocera's commitment to the Environment and a sustainable future, please use the QR Code below



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Current Cost

Rental	£228.81
Colour Prints/Copies	£426.68
Mono Prints/Copies	£ 31.65
Average Quarterly Outgoings	<u>£687.14</u>

Proposed Costs

Rental	£315.00
Colour Prints/Copies	£241.80
Mono Prints/Copies	£ 17.94
Proposed Quarterly Outgoings	<u>£574.74</u>

Savings of over £110.00 per quarter

The rental has increased but AIS have found a company cheaper than the rental costs would be with our current lease company (Shire).

The new copier has enhanced GDPR - every job on the hard-drive is automatically cleared off.

Lead time after contract confirmed is 3 weeks. AIS won't collect the old copier until new one is delivered. AIS will train office staff on new printer & will talk to Microshade about installing correct print drive as the one we have is too basic.

There is a security setting on the new machine which can be enabled to prevent printing from a USB.



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Private & Confidential

Wroughton Parish Council,
Ellendune Community Centre,
Barrett Way,
Wroughton,
Swindon,

Your Settlement Quote

Valid Until: 27/09/2024

Thank you for your request for a settlement figure. We have calculated the amount due below. In order to terminate the Agreement, please ensure any other amounts due before the 'Valid Until' date are paid in full.

This quote is based on the rental payments continuing to be paid on time.

Settlement Amount £ 273.19 Including VAT

This settlement assumes that all payments which have fallen due to and including the 'Valid until' date have been made in full.

Please pay the Settlement Amount directly into our account using the following bank details:

Account Name	Shire Leasing PLC
Bank name	HSBC
Sort	40-05-30
Account no.	74608127
Reference no.	464031

Once you have settled your account in full, please cancel any direct debit directly with your bank.

If you have any questions, please call our End of Lease Department on 01827 68939 or email EndofLease@shireleasing.co.uk.

13/09/2024

Your account details

Agreement Number:

0464031

Customer name:

**Wroughton Parish
Council**

Equipment:

**Kyocera Photocopier
2553CI**

Frequently asked questions

Q: What happens if I don't pay the Settlement Amount by the settlement date?

A: A revised quote will be required.

Q: Will I own the equipment?

A: Payment of the settlement amount does not include ownership of the equipment.

Please contact us directly to discuss what will happen to the equipment.

Shire Leasing PLC

1 Calico Business Park, Sandy Way, Amington, Tamworth, Staffordshire, B77 4BF
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