

Emma Freemantle

From: Emma Freemantle
Sent: 21 May 2026 10:55
To: 'Mark Trigg'; John Hower (JHewer@cllr.wroughton.gov.uk); Diane Archer; Gayle Cook; Matthew Smith; lcampisano@cllr.wroughton.gov.uk; Holly Woodward
Cc: Thomas Haworth; WroughtonPC Finance
Subject: RE: Quote for 15 Secure email accounts
Attachments: QH-07532-0 - Wroughton Parish Council.pdf

Thanks Mark / All

Vision ICT

Current costs with Vision ICT are £22 per email address / per year = £330.00 per annum.

However there is no ongoing support with this and many issues as you know.

Calculates to £27.50 per month

Flotek

Below costs

£132.25 per month

£650 One off cost

There would be no need to replace VSM shared, this would remain the same.

John has raised the question over email address detail – the addresses can remain the same. I.e.

Jhewer@cllr.wroughton.gov.uk OR be changed to Jhewer@wroughton.gov.uk

Cloudy IT

Just heard back from Cloudy IT – their quote is attached.

£93.25 Per month

£852.50 One Off cost

Whilst Cloudy IT is cheaper monthly I would still recommend keeping all IT services under one umbrella, and would prefer to remain with FloTek.

Please let me know if you have any other questions, thank you.

Emma

From: Mark Trigg <mtrigg@cllr.wroughton.gov.uk>
Sent: 20 May 2026 11:04
To: Emma Freemantle <clerk@wroughton.gov.uk>
Cc: John Hower (JHewer@cllr.wroughton.gov.uk) <JHewer@cllr.wroughton.gov.uk>; Diane Archer <darcher@cllr.wroughton.gov.uk>; Gayle Cook <gcook@cllr.wroughton.gov.uk>; Matthew Smith <msmith@cllr.wroughton.gov.uk>; lcampisano@cllr.wroughton.gov.uk; Holly Woodward <hwoodward@cllr.wroughton.gov.uk>; Thomas Haworth <deputyclerk@wroughton.gov.uk>; WroughtonPC Finance <finance@wroughton.gov.uk>
Subject: Re: Quote for 15 Secure email accounts
Importance: High

Hi Emma

Can you let us know how much we pay to Vision ICT at the moment?

Would the 15 licences also allow for us to replace the VSM share system?

Thanks for getting details from them.

Mark

On 20 May 2026, at 10:51, Emma Freemantle <clerk@wroughton.gov.uk> wrote:

Dear F&GP Committee,

Following the recent issues we have experienced with our current mailbox provider, Vision ICT, I am recommending that we consider moving to an alternative provider—Flotek (previously Microshade).

Flotek already provides our core IT services, including staff email hosting, shared drives, IT support, virus protection, and the VSM drive. Migrating councillor emails to Flotek would bring all our systems under one provider, improving reliability, simplifying support, and ensuring a more streamlined and secure infrastructure. From experience Flotek work well and they do send engineers to the centre as and when we have had issues in the past.

The costs are as follows:

- **One-off migration cost:** £650.00
- **Ongoing monthly cost:** £134.25 (36-month term)

I have attached a breakdown of questions and answers for your review and would be grateful if you could take a look as soon as possible. To note (more detail attached) the time to set up the new system may take up to two weeks.

I have also approached Cloudy IT for a comparison quote, as several other parish councils use their services. I will forward their proposal once received.

Kind Regards,

Emma Freemantle
Clerk to the Parish Council

<image001.jpg>

From: Darren Joslin <Darren.Joslin@flotek.io>

Sent: 19 May 2026 15:26

To: Emma Freemantle <clerk@wroughton.gov.uk>

Cc: George Kellett <george@microshadevsm.co.uk>

Subject: Quote for 15 Secure email accounts

Good afternoon, Emma.

George has asked me to send you a quote for 15 x new email licenses to move you away from the very unstable Vision Platform.

The vision platform has been having major issues for a number of months so moving this to our secure and compliant data centre will bring you the stability and high grade service that you need.

There is a one-off cost for the licenses required to move the data across, and engineering time to do this.

There is then the monthly cost

All broken down here for your review.

<https://app.pandadoc.com/document/v2?token=5ff8cd281643d7fce416258aec1c7509a74e2a75>

If you have any questions, or, are happy to proceed, please sign and date the form from the link and the team here can organise this for you.

Here to help.

Many thanks

Darren

Kind Regards,

Darren Joslin

Sales Account Manager

Darren Joslin
Sales Account Manager

www.Flotek.io

02921 508000

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